

EARLY MARKET ENGAGEMENT

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| COUNTRY | REPUBLIC OF KENYA |
| NAME OF PROJECT | Horn of Africa Gateway Development Project (HoAGDP) |
| SECTOR | Transport Sector |
| PROJECT ID NO | P161305 |

The Government of Kenya, through the Kenya National Highways Authority (KenHA), is implementing the **Horn of Africa Gateway Development Project (HoAGDP)**, financed by the International Development Association (IDA) of the World Bank Group. As part of the preparatory process for upcoming procurements, KenHA is undertaking a **Market Engagement** to consult and interact with market players in the transport infrastructure sector.

This notice is issued to **inform and invite suppliers, contractors, service providers, and industry stakeholders** to participate in this non-binding engagement process.

Objectives of the Market Engagement

The purpose of this engagement is to:

- Inform the market of a potential upcoming procurement opportunity;
- Understand the market's capacity, capabilities, and innovations in bridge and road construction;
- Gather feedback on indicative costs, timelines, and technical approaches;
- Support the development of an effective procurement strategy that promotes value for money and broad participation of high quality experienced bidders.

Scope of Upcoming Procurement

The Authority intends to Construct bridges, bridge approaches and access roads at Rhamu and Mandera including associated infrastructure works.

Who Should Participate

This engagement is open to:

- Experienced contractors in bridge and road construction;
- Engineering and construction technology providers;
- Local and international infrastructure firms with similar project experience;
- Sector consultants and industry associations.

Engagement Format

The market survey session will be held in a **hybrid format** to allow both **physical and virtual participation**.

The details are as follows:

- **Date:** Tuesday, 19th August 2025
- **Time:** 9:00 am
- **Physical Venue:** Barabara Plaza Auditorium, JKIA, Nairobi
- **Virtual Participation:** A link for online attendance will be shared.

How to Participate

To help in the planning of the event, interested firms and individuals are invited to confirm attendance and number of participants by **Friday, 15th August 2025**, by sending an email to: marketengagement@kenha.co.ke, with the subject line: **"Early Market Engagement: Rhamu and Mandera Bridges"**.

It is recommended that the respective firms' representatives include persons who are technically competent in the scope of the procurement as defined above.

Important Notes

- This is not a solicitation or tender process, and participation does not confer any advantage in future procurement.
- All discussions during the engagement will be non-binding and intended solely for consultation.

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