

KENYA RAILWAYS

REQUEST FOR EXPRESSION OF INTEREST (CONSULTING SERVICES-FIRMS SELECTION)

Country	REPUBLIC OF KENYA
Name of Project	KENYA URBAN MOBILITY IMPROVEMENT PROJECT (KUMIP)
Credit No.	V4940
Assignment Title	CONSULTANCY SERVICES FOR DEVELOPING AN ENTERPRISE ARCHITECTURE AND DIGITAL TRANSFORMATION ROADMAP FOR KENYA RAILWAYS CORPORATION (KR)
Reference	KE-KRC-375202-CS-QCBS
Tender No.	KR/SCM/WB/106/2024-2025

1. The Government of Kenya (GOK) has applied for financing from the World Bank towards the cost of the Kenya Urban Mobility Improvement Project (KUMIP), and intends to apply part of the proceeds for consulting services.

2. The consulting services ("the Services") include:

- i. Conducting a comprehensive assessment of the current Information Communication and Technology (ICT) landscape within Kenya Railways (KR), including current state assessment and gap analysis of existing systems, infrastructure, standards and policies.
- ii. Defining Enterprise Architecture (EA) governance, developing and mapping out the EA governance in alignment to Kenya Railway's organization structure and decision-making process, KR's strategic objectives and policies, and international standards and best practices.
- iii. Defining the EA components, including its principles and link the same to current KR status.
- iv. Developing KR EA model (framework) that aligns with international best practices, Rail industry standards, KR's Strategic Objectives, Kenya Digital Master Plan and Commuter Master Plan.
- v. Developing a roadmap and blueprint for the implementation of the EA, identifying key milestones, potential challenges and investment interventions required to achieve the digital intervention envisaged while giving reference architectures and design patterns.
- vi. Developing/Creating guidelines and templates for the EA, enabling KR to adopt and implement the architecture effectively.
- vii. Organizing and holding Stakeholder workshop for all key stakeholders to review and give input to EA and digital transformation draft report.
- viii. Carrying out capacity building of KR staff to ensure continuity and future modification of the EA to align with scalability and technology change requirements in the future
- ix. Development and implementation of a transition Plan for EA in line with EA findings and a road map to achieve the future state digital transformation, while detailing tools to be used to monitor and adjust the same.

The expected start date for the services is October 1, 2025 and the duration of the assignment is six (6) calendar months.

3. The detailed Terms of Reference (TOR) for the assignment can be found at the following websites: Kenya Railways portal www.krc.co.ke or Public Procurement Information portal www.tenders.go.ke

4. Kenya Railways (the "Client"), now invites eligible consulting firms ("Consultants") to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services. The shortlisting criteria are:

- (i) **Core business and years in business:** The firm shall be registered/incorporated as a consulting firm with core business in railway operations ICT systems, transportation fare collection ICT systems, ICT systems security and project management or related fields for at least fifteen (15) years.
- (ii) **Relevant experience:** The firm shall demonstrate as having executed and completed at least three number assignments of similar nature and scope in similar operating environments in the last ten (10) years.
- (iii) **Capacity building:** Must demonstrate the ability of building capacity for the employer (s)'/ client staff through a well-documented work methodology including bench marking with similar systems in both developed and developing countries.
- (iv) **Technical and managerial capability of the firm:** The firm shall demonstrate as having the requisite technical capacity including relevant equipment, tools, software, etc., and managerial capacity to undertake the assignment. Key experts will not be evaluated at the shortlisting stage.

5. The attention of interested Consultants is drawn to Section III, paragraphs 3.14, 3.16 and 3.17 of the World Bank's Procurement Regulation for IPF Borrowers, dated July 2016 and revised September 2023 (5th Edition): ("Procurement Regulations") setting forth the World Bank's policy on conflict of interest.

6. Consultants may associate with other firms to enhance their qualifications but should indicate clearly whether the association is in the form of a joint venture and/or a sub-consultancy. In the case of a joint venture, all the partners in the joint venture shall be jointly and severally liable for the entire contract, if selected.

7. A Consultant firm will be selected in accordance with the Quality and Cost Based Selection (QCBS) method set out in the Procurement Regulations.

8. Further information can be obtained at the address below from Monday to Friday excluding weekends and public holidays from 9.00AM to 5.00PM East African Time (EAT).

Managing Director, Kenya Railways,
Attention: General Manager-Supply Chain Management,
Kenya Railways Headquarters Office,
Workshops Road off Haile Selassie Avenue,
Opposite Technical University of Kenya,
P. O. Box 30121-00100,
Nairobi, Kenya.
Email: procure@krc.co.ke
Tel. No: +254 709 907 000, +254 709 907 114

9. Expressions of interest must be submitted in written form to the address below in person, or by mail or by e-mail on or before **June 4, 2025 at 11:00AM**, East African Time (EAT).

Tender Box at Block C, Main Reception
Kenya Railways Headquarters Office,
Workshops Road, off Haile Selassie Avenue,
Opposite Technical University of Kenya,
P. O. Box 30121-00100,
Nairobi, Kenya.
Email: procure@krc.co.ke
Tel. No: +254 709 907 000, +254 709 907 114

10. All submissions should be clearly marked "**Consultancy Services for Developing an Enterprise Architecture and Digital Transformation Roadmap for Kenya Railways (KR)**." For email submissions: Assignment Title and Contract Number should be quoted in the subject row.

The Managing Director
Kenya Railways

